# VIET NAM OIL AND GAS GROUP PETROVIETNAM OIL CORPORATION

# SOCIALIST REPUBLIC OF VIET NAM Independence – Freedom – Happiness

No: /NQ-DHDCD	Ho Chi Minh City, April	,2022
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## RESOLUTION

# ON THE ANNUAL GENERAL MEETING 2022 OF PETROVIETNAMOIL CORPORATION – JSC

Pursuant to the Law on Enterprises No.59/2020/QH14 on June 17<sup>th</sup>, 2020;

Pursuant to the Charter of organization and operation of PetroVietnam Oil Corporation – JSC which issued along with the Resolution of Annual General Meetingof PetroVietnam Oil Corporation No.01/NQ-DHDCD on July 30<sup>th</sup>, 2018 and its amendments and supplements;

Pursuant to the Regulations on organizing the Annual General Meeting 2022 of PetroVietnam Oil Corporation- JSC approved on April 28<sup>th</sup>, 2022;

Pursuant to the Minutes of the 2022 Annual General Meeting of Shareholders of PetroVietnam Oil Corporation- JSC No. /BB-ĐHĐCD on April 28, 2022.

#### TO ADOPT A RESOLUTION:

**Article 1.** The Annual General Meeting 2022 of PetroVietnam Oil Corporation – JSC has taken place on April 28<sup>th</sup>, 2022 and approved these followings:

1. Approval the Business Performance in 2021 and Business Tasks in 2022 (detail attached), as follows:

#### 1.1. Business Performance in 2021:

No.	KPI	Unit	2021 Plan	2021 Actual	Actual/ Plan
Ι	<b>Production KPIs</b>				
1	Crude oil export/sales (including supply to Dung Quat oil refinery)	1.000 tons	8,586	9,698	113%
2	Production of petroleum, lubricant	1.000 m3/ton	484	503	104%
3	Petroleum trading	1.000 m3/ton	3,150	3,132	99.4%
	- Retail proportion	%	28.6%	25.1%	
II	Financial KPIs				
1	Consolidated				
1.1	Revenue	VND bn.	55,750	58,299	105%
1.2	Profit before tax	VND bn	400	928	232%
1.3	Profit after tax	VND bn	320	773	242%
1.4	Contribution to State budget	VND bn	8,480	8,641	102%
2	Holding company				

No.	KPI	Unit	2021 Plan	2021 Actual	Actual/ Plan
2.1	Revenue	VND bn	27,000	33,391	124%
2.2	Profit before tax	VND bn	300	698	233%
2.3	Profit after tax	VND bn	240	569	237%

## 1.2. Business Plan for 2022:

## a) Main plan KPIs

No.	KPI	Unit	2022 Plan
I	Production KPIs		
1	Crude oil export/sales (including supply to Dung Quat oil refinery)	1000 tons	10,334
2	Production of petroleum, lubricant	1000 m3/ton	484
3	Petroleum trading	1000 m3/ton	3,150
	- Retail proportion	%	28.9%
II	Financial KPIs		
II.1	Consolidated		
1	Revenue	VND bn.	45,000
2	Profit before tax	VND bn.	500
3	Profit after tax	VND bn.	400
4	Contribution to State budget	VND bn.	8,480
II.2	Holding company		
1	Revenue	VND bn.	27,000
2	Profit before tax	VND bn.	400
3	Profit after tax	VND bn.	320

General Shareholders authorize to BOM of PVOIL to consider and approve the adjustment of the production and business plan in 2022 when the competent State agency changes the oil price to calculate the plan in 2022 or according to the actual oil price, report to AGM the implementation results and disclose information according to regulations.

# b) Investment plan

No.	Investment item	Quantity	Value (VND bn.)
1	Development and renovation of Terminal/depots		131
2	Development and renovation of petrol stations	50 petrol stations	217
3	Other investment and procurement		192
	TOTAL		540
	Of which: - Holding Company		295
	- Subsidiaries		245
	Investment from owners' equity		447

2. Approval the Report on Performance in 2021 and Plan in 2022 of BOM (Detail in the attached report);

- 3. Approval the Report on Performance in 2021 and Orientations & Tasks in 2022 of BOS (Attached report);
- 4. Approval the audited Financial Statements 2021 by Deloitte Vietnam Company Limited (Attached proposal);
- 5. Approval the report on Salary and Remuneration Fund settlement in 2021 and Plan for Salary and Remuneration Fund in 2022 of the BOM and BOS (Attached report);
  - 6. Approval the Plan for Distribution of Profit in 2021 as below:

No.	Item	Amount (in VND)
1	Losses accumulated to the prior year end	(81,676,637,835)
2	Profit after tax in 2021	568,669,990,989
3	Profit after tax for funds and dividend for shareholders	486,993,353,154
4	Funds in 2021	100,210,000,000
5	Dividend in 2021 (3.5% Charter capital)	361,980,325,000
6	Distributable retained earnings	24,803,028,154

- 7. Approval the selection of the audit unit for the financial statements in 2022 of PetroVietnam Oil Corporation JSC (in the Proposal attached).
- 8. Approval the amendments and supplements on Charter of Organization and Operation; Internal Regulation on Administration and Regulation on Operation of the BOM and supplementing business line of PetroVietnam Oil Corporation (Attached proposal). Authorizing the BOM to implement the amendments and supplements the above-mentioned content in accordance with the law.
- 9. Approving the policy and authorizing BOM to approve PVOIL to sign petroleum purchase transactions with Binh Son Refining and Petrochemical Joint Stock Company (BSR) and Nghi Son Petroleum Products Distribution Branch Vietnam Oil and Gas Group (PVNDB) (Attached proposal).
- **Article 2.** This Resolution is effective on the signing date. The Board of Management, Board of Supervisors, Board of Directors are responsible for the implementation of this Resolution./.

### Recipients:

- As Article 3;
- State Securities Commission;
- Ha Noi Stock Exchange;
- For archive: Documentation, BOM, Planning Division.

ON BEHALF OF THE AGM CHAIRMAN

Cao Hoai Duong